





Networking Seminar

Business Opportunities in Germany – Best Case: East Brandenburg Region,

Part of the German Capital Region

December 13, 2018 at 2.30 pm, Allas Sea Pool, Helsinki

Program Moderation: Martin Brandt, Managing Director, FinDera Consulting	
2.30 - 3.00 pm	Registration & Networking
3.00 - 3.10 pm	Welcome Speech Christopher Nüßlein, Managing Director, Investor Center Ostbrandenburg
3.10 - 3.20 pm	Welcome Speech H.E. Detlef Lingemann, Ambassador of Germany, German Embassy
Opportunities and Char	ices - an Overview
3.20 - 3.40 pm	German-Finish Business: Why and How to Enter the German Market Dr. Jan Feller, Managing Director, German-Finish Chamber of Commerce Business cooperation between Finland and Germany Foreign direct investments of Finnish companies in Germany Opportunities in Germany
3.40 - 4.00 pm	Practical First-Hand Experience of a Finnish Company in Germany Väinö Leskinen, Chief International Growth Officer, Siili Solutions Oy Experiences of a Finnish company by its market entry in Germany Draw on business support and subsidies Advantages and barriers of the German market
4.00 - 4.20 pm	Best Case: Frankfurt (Oder) – German-Polish Gateway of the German Capital Region: Discover Opportunities and Grow your Business Christopher Nüßlein, Managing Director, Investor Center Ostbrandenburg • Presentation of the key region East Brandenburg: industries, subsidies and support • Market and business opportunities for Finnish companies – with a detailed look at logistics and microelectronics
Focus on Chosen Indust	ries with Potential
4.20 - 4.40 pm	 Microelectronics in East Brandenburg – IHP as an Example for Transferring Research Excellence into Business Options: Broadband and Wireless Communication Including Sensorics Applications Dr. Juliane Berghold, Managing Director, IHP Solutions Business opportunities and cooperations potentials in the field of microelectronics in Eastbrandenburg Sensorics applications wireless and broadband communication
4.40 - 5.00 pm	 The Future of Logistics – A North Sea Baltic Point of View Malla Paajanen, Chief Advisor, Uusimaa Regional Council How will the chain of logistics services develop in the northeastern Baltic Sea Region? How can we benefit from public-private cooperation in transport infrastructure development: Case Rail Baltica?
5.00 - 5.10 pm	Conclusion Martin Brandt, Managing Director, FinDera Consulting
5.10 pm	Networking & Buffet



