

# H.J. Schryver & Co (GmbH & Co. KG) Bicker Bolivian Group (S.R.L.)

## Integrated Logistics Services

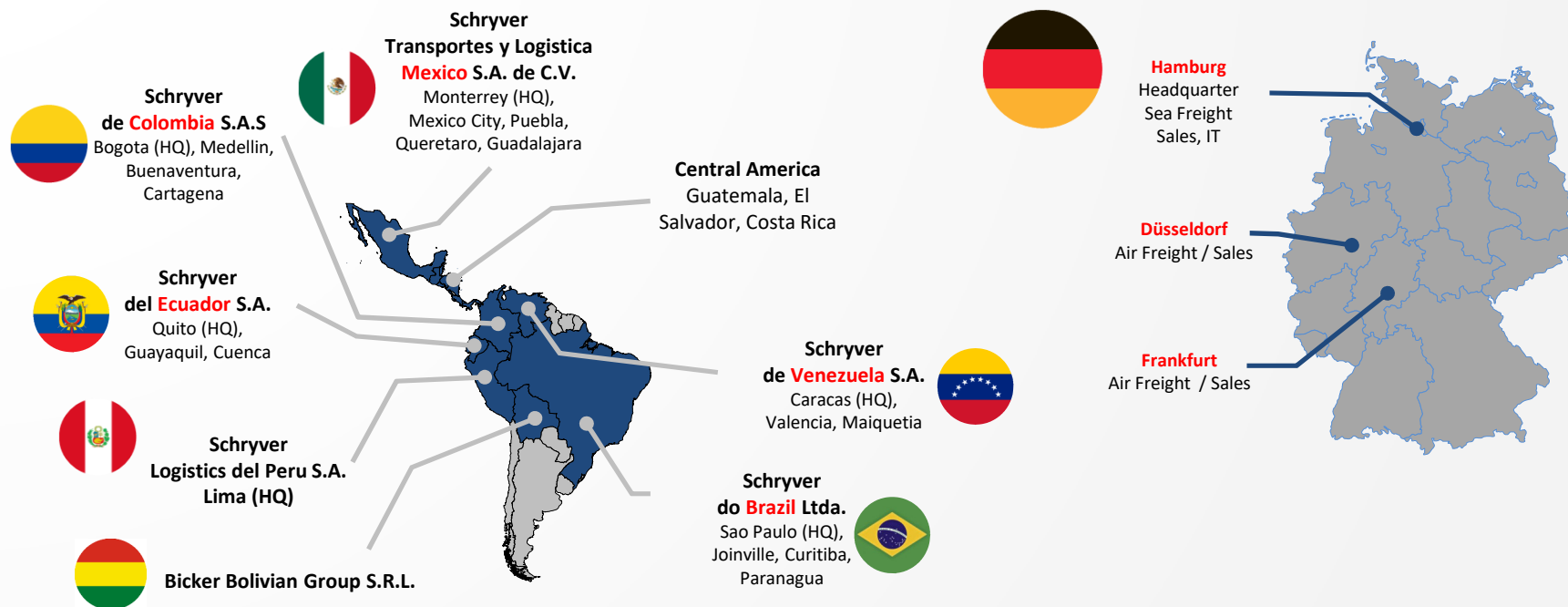
Your independent Logistics Service Providers.  
Globally involved, locally engaged.

Business Cases between  
Germany and Bolivia



# H.J. Schryver & Co (GmbH & Co. KG) – Group of companies and Coverage LatAm

German Headquarter + Branch Offices



... and our worldwide Partner Network **Globally engaged, locally present!**

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Integrated Logistics Services

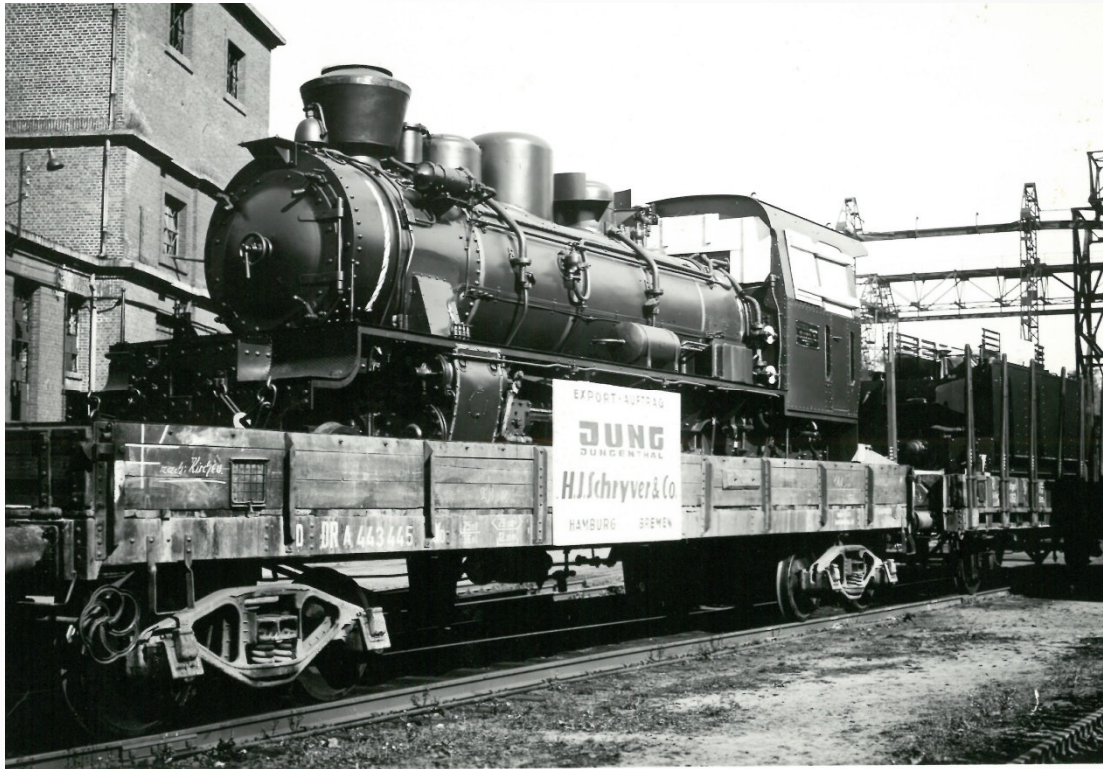


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**Bicker Bolivian Group**  
Logística Integral 360°

## We are experts for Latin America for Decades

We managed logistical challenges when port handling was still an adventure – Since 1929.



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Let's talk about facts.



Ok. Now we heard a  
lot about Bolivia being  
“**complicated**”.  
I heard that it is also  
**expensive**. True?

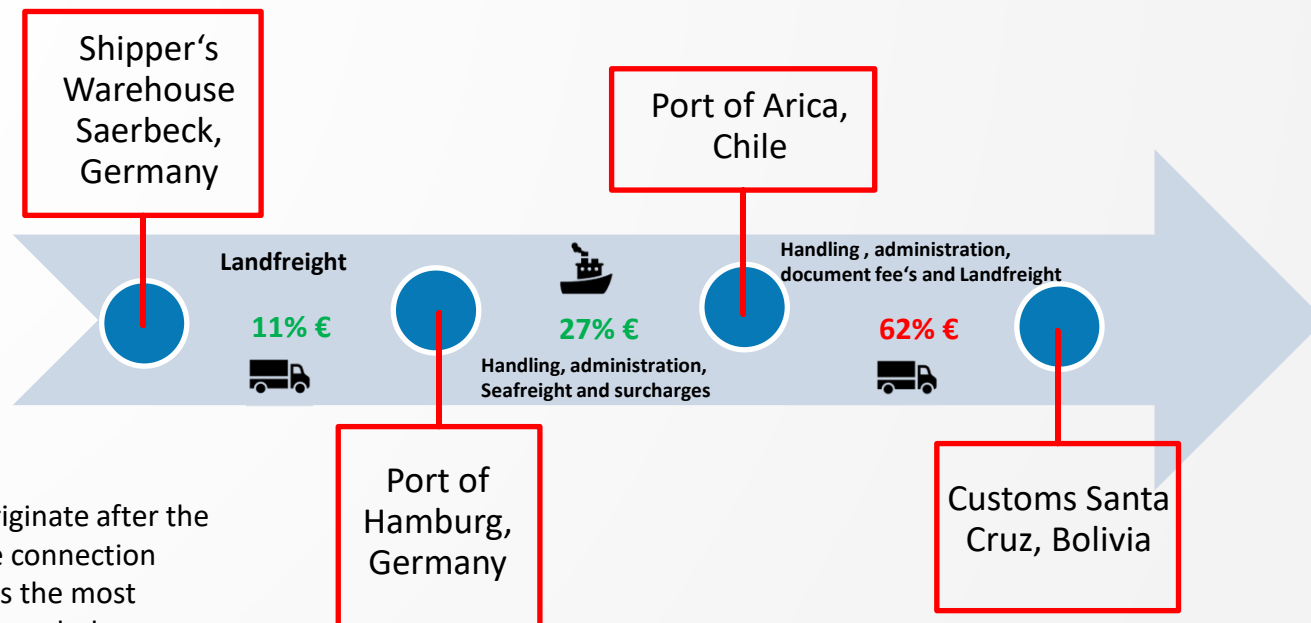
## To answer this, you need to know the import/export accesses into Bolivia

- ✦ - Callao  
(LCL cargo, General cargo)
- ✦ - Matarani  
(Bulk cargo, minerals)
- ✦ - Ilo  
(Oils, diesel)
- ✦ - Arica  
(General cargo, for immediate consumption)
- ✦ - Iquique  
(Project cargo)
- ✦ - Antofagasta  
(mineral trade)



- ✦ - Villeta  
(River port, free depot)
- ✦ - Rosario  
(River port, free zone)
- ✦ - Nueva Palmira  
(maritime exit of river connections, free depot)
- ✦ - Montevideo  
(maritime exit of river connections, LCL Cargo, Bulk exports)
- ✦ - Paranaguá  
(General cargo, natural supplies)

## Example: General Cargo from door-to-door, cost driver is local logistics



### Conclusion:

62% of the costs originate after the cargo arrives to the connection Port. In other words the most expensive part of the whole operation is the „Inland“ Logistics after the cargo arrives to the connection Port until the goods arrive POD in Bolivia.

Let's talk about facts.



But no everything is small.  
We have complex projects. If  
**perfectly prepared** and  
import can be done  
reasonable. **True?**



## Case Study 2019 – Germany to Bolivia



### Used machinery / Production Line from EXW Germany to DAP Bolivia

- Around 20 Container + Oversize Cargo door-door
- Dismantling
- Pre-carriage to port
- Packing, Crating, issuance of inventory and Packing List ocumentation
- Customs formalities origin/destination
- On-carriage, Rigging

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## 1) Dismantling at Germany Factory with Technicians

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## 2) Port of Hamburg, Inventory / Packing Crating



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### 3) International Transport and DAP El Alto

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**Our Team is looking forward to cooperating with you!**

**H.J. Schryver & Co (GmbH & CO. KG)**

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